



FABER-CASTELL
since 1761

GRIP MARKER CONCEPT 2012

Exclusive UK Distributor

Stone Marketing Ltd 10 Sovereign Way Tonbridge Kent TN9 1RH
(T) 01732 771771 (F) 01732 771776 (E) sales@stonegift.com (W) www.stonemarketing.com

Terms & Conditions - JANUARY 2012

1 DELIVERY

Whilst every endeavour will be made to effect deliveries on time, no guarantee as to exact dates is to be implied and no liability will be accepted for any loss or damage occasioned by delay in delivery however caused. Any complaint of short delivery or of damage to goods delivered in the United Kingdom must be notified in writing by the buyer to the seller and the Parcel Carrier within 3-days of receipt of the goods and any complaint of short or of damage to goods delivered outside the United Kingdom must be notified in writing by the buyer to the seller and the Forwarding Agent within 7-days of receipt of the goods and any complaint of failure to deliver goods invoiced must be so notified to the seller in writing within 21-days of the date of arrival at the Terminal point.

2 POSTPONEMENT AND CANCELLATION OF DELIVERY

Customers may not cancel or amend any outstanding order for goods already made, or in process of being made at the time, or for goods to be made from materials specifically ordered for the execution of such orders except by mutual written agreement and then only on terms which would fully indemnify the seller.

Any goods previously ordered where delivery is postponed by the buyer for 30-days beyond the original date will be invoiced and payment required under the terms of clause 5 herein.

3 CLAIMS

If any goods supplied by Stone Marketing Limited (the Company) prove on inspection to be defective in material or workmanship the Company undertakes at its option to replace the same or refund to the buyer the price of the goods and in no circumstances will liability exceed the cost of replacement of (at the Company's option) the price paid by the buyer for such goods.

The company shall not under any circumstances whatsoever be liable for damages whether consequential or otherwise, however caused or occasioned and this undertaking is given in place of and excludes all other warranties and conditions whatsoever whether implied by statute or otherwise.

5 RETENTION OF TITLE

Upon delivery of any goods to the Customer the risk shall pass but the Company shall remain legal owner of them until such time as the Customer shall have paid to the Company the full price thereof and the full price of any other goods the subject of any other contract of sale between the Customer and the Company. The Customer acknowledges that until such time he is in possession of the goods solely as bailee for the Company and shall store the goods separately from his own goods in such a fashion as to be readily identifiable by the Company.

6 TERMS AND PAYMENT

The prices charged and against which payment must be made will be those prices ruling at the date of despatch of goods. Unless otherwise agreed, cash with order or cash against proforma invoice if no ledger account. With credit account the Company has the right to withdraw credit facilities in the event of any failure by the buyer to adhere to these terms of payment. All goods ordered by the Customer from the Company shall be paid by the Customer within 30-days from the date of the invoice.

It is an express condition of sale that in the event of the Company having to have recourse to legal action or debt collecting agents against the Customer in order to obtain payment of outstanding accounts any costs incurred in so doing are payable by the Customer on a full indemnity basis and that the Company shall have the right to charge without notice interest of five per cent above Lloyds Bank PLC base rate for the time being in force then currently in force on any over due accounts for as long as they are overdue.

Customer's own conditions of purchase or buyer's standard conditions or purchase shall not apply unless specifically accepted, in writing, in advance.

No variation hereto or addition hereto shall be binding upon the Company unless in writing under the hand of a responsible official of the Company.

8 Order Value Information

UK Destinations

8.1 Orders below £250 Nett, will incur a carriage & handling charge of £6.

8.2 Overseas Destinations

All orders are costed on an EX-WORKS basis.

8.3 Northern Ireland, Ireland & Channel Islands

We will use Parcel Force's 48-hour standard services for deliveries unless otherwise stated and agreed. This can take up to a week to arrive. If the customer requires a faster service this can be carried out with ANC but we will add a £50 charge to cover the additional freight costs.

9 RETURN OF GOODS

Return of goods supplied in accordance with the Customer's orders cannot be accepted unless agreed in writing. A handling charge of 20% (excluding VAT) will be levied on all orders, which have been returned after agreement by the Company. Non-standard goods supplied in accordance with the Customer's orders cannot be accepted for return or credit.

10 Non-standard goods supplied in accordance with the Customer's orders cannot be accepted for return or credit.

11 SPECIALLY COMMISSIONED GOODS/CORPORATE

We reserve the right to produce $\pm 10\%$ on all goods produced to Customer's specific/own label design.

12 Current prices cancel all previous prices and are subject to alteration without further notice.

Faber-Castell Grip Marker Concept - Price List 2012

| Code | Article | Outer Qty | Barcode | rrp exc VAT 2012 £ | rrp inc VAT 2012 £ |
|-------------------------|---|-----------|---------------|--------------------|--------------------|
| GRIP MARKER PENS | | | | | |
| 150321 | GRIP MARKER PERMANENT, chisel tip, red | 10 | 4005401503217 | £1.63 | £1.95 |
| 150351 | GRIP MARKER PERMANENT, chisel tip, blue | 10 | 4005401503514 | £1.63 | £1.95 |
| 150363 | GRIP MARKER PERMANENT, chisel tip, green | 10 | 4005401503637 | £1.63 | £1.95 |
| 150399 | GRIP MARKER PERMANENT, chisel tip, black | 10 | 4005401503996 | £1.63 | £1.95 |
| 150304 | GRIP MARKER PERMANENT, chisel tip, wallet of 4 | 5 | 4005401503040 | £6.52 | £7.82 |
| 150397 | GRIP MARKER PERMANENT, chisel tip, blister, black | 5 | 4005401503972 | £1.63 | £1.95 |
| 150398 | GRIP MARKER PERMANENT, chisel tip, blister, blue | 5 | 4005401503989 | £1.63 | £1.95 |
| 150421 | GRIP MARKER PERMANENT, round tip, red | 10 | 4005401504214 | £1.63 | £1.95 |
| 150451 | GRIP MARKER PERMANENT, round tip, blue | 10 | 4005401504511 | £1.63 | £1.95 |
| 150463 | GRIP MARKER PERMANENT, round tip, green | 10 | 4005401504634 | £1.63 | £1.95 |
| 150499 | GRIP MARKER PERMANENT, round tip, black | 10 | 4005401504993 | £1.63 | £1.95 |
| 150404 | GRIP MARKER PERMANENT, round tip, wallet of 4 | 5 | 4005401504047 | £6.52 | £7.80 |
| 150497 | GRIP MARKER PERMANENT, round tip, blister, black | 5 | 4005401504979 | £1.63 | £1.95 |
| 150498 | GRIP MARKER PERMANENT, round tip, blister, blue | 5 | 4005401504986 | £1.63 | £1.95 |
| 150440 | GRIP MARKER PERMANENT, round tip, POS display, 40x ass | 1 | 4005401504405 | £65.20 | £78.00 |
| 150521 | Refill 1505 for GRIP MARKER PERMANENT, red | 6 | 4005401505211 | £4.13 | £4.95 |
| 150551 | Refill 1505 for GRIP MARKER PERMANENT, blue | 6 | 4005401505518 | £4.13 | £4.95 |
| 150563 | Refill 1505 for GRIP MARKER PERMANENT, green | 6 | 4005401505631 | £4.13 | £4.95 |
| 150599 | Refill 1505 for GRIP MARKER PERMANENT, black | 6 | 4005401505990 | £4.13 | £4.95 |
| 153521 | GRIP MARKER FLIPCHART, chisel tip, red | 10 | 4005401535218 | £1.63 | £1.95 |
| 153551 | GRIP MARKER FLIPCHART, chisel tip, blue | 10 | 4005401535515 | £1.63 | £1.95 |
| 153563 | GRIP MARKER FLIPCHART, chisel tip, green | 10 | 4005401535638 | £1.63 | £1.95 |
| 153599 | GRIP MARKER FLIPCHART, chisel tip, black | 10 | 4005401535997 | £1.63 | £1.95 |
| 153504 | GRIP MARKER FLIPCHART, chisel tip, wallet of 4 | 5 | 4005401535041 | £6.52 | £7.80 |
| 153597 | GRIP MARKER FLIPCHART, chisel tip, blister, black | 5 | 4005401535973 | £1.63 | £1.95 |
| 153598 | Blister card GRIP 1535 flipchart marker, chisel tip, blue | 5 | 4005401535980 | £1.63 | £1.95 |
| 153621 | GRIP MARKER FLIPCHART, round tip, red | 10 | 4005401536215 | £1.63 | £1.95 |
| 153651 | GRIP MARKER FLIPCHART, round tip, blue | 10 | 4005401536512 | £1.63 | £1.95 |
| 153663 | GRIP MARKER FLIPCHART, round tip, green | 10 | 4005401536635 | £1.63 | £1.95 |
| 153699 | GRIP MARKER FLIPCHART, round tip, black | 10 | 4005401536994 | £1.63 | £1.95 |
| 153604 | GRIP MARKER FLIPCHART, round tip, wallet of 4 | 5 | 4005401536048 | £6.52 | £7.80 |
| 153697 | GRIP MARKER FLIPCHART, round tip, blister, black | 5 | 4005401536970 | £1.63 | £1.95 |
| 153698 | GRIP MARKER FLIPCHART, round tip, blister, blue | 5 | 4005401536987 | £1.63 | £1.95 |
| 153640 | GRIP MARKER FLIPCHART, POS display round tip, ass. | 1 | 4005401536406 | £65.20 | £78.00 |
| 153821 | Refill 1538 for GRIP MARKER FLIPCHART, red | 6 | 4005401538219 | £4.13 | £4.95 |
| 153851 | Refill 1538 for GRIP MARKER FLIPCHART, blue | 6 | 4005401538516 | £4.13 | £4.95 |
| 153863 | Refill 1538 for GRIP MARKER FLIPCHART, green | 6 | 4005401538639 | £4.13 | £4.95 |
| 153899 | Refill 1538 for GRIP MARKER FLIPCHART, black | 6 | 4005401538998 | £4.13 | £4.95 |
| 158321 | GRIP MARKER WHITEBOARD, round tip, red | 10 | 400540158321 | £2.08 | £2.50 |
| 158351 | GRIP MARKER WHITEBOARD, round tip, blue | 10 | 400540158351 | £2.08 | £2.50 |
| 158363 | GRIP MARKER WHITEBOARD, round tip, green | 10 | 400540158363 | £2.08 | £2.50 |
| 158399 | GRIP MARKER WHITEBOARD, round tip, black | 10 | 400540158399 | £2.08 | £2.50 |
| 158304 | GRIP MARKER WHITEBOARD, round tip, wallet of 4 | 5 | 400540158304 | £8.33 | £10.00 |
| 158397 | GRIP MARKER WHITEBOARD, round tip, blister, black | 5 | 400540158397 | £2.08 | £2.50 |
| 158398 | GRIP MARKER WHITEBOARD, rounded tip, blister, blue | 5 | 400540158398 | £2.08 | £2.50 |
| 158340 | GRIP MARKER WHITEBOARD, POS display , 40x assorted | 1 | 400540158340 | £83.33 | £100.00 |
| 158421 | Refill 1584 for GRIP MARKER WHITEBOARD, red | 6 | 400540158421 | £4.13 | £4.95 |
| 158451 | Refill 1584 for GRIP MARKER WHITEBOARD, blue | 6 | 400540158451 | £4.13 | £4.95 |
| 158463 | Refill 1584 for GRIP MARKER WHITEBOARD, green | 6 | 400540158463 | £4.13 | £4.95 |
| 158499 | Refill 1584 for GRIP MARKER WHITEBOARD, black | 6 | 400540158499 | £4.13 | £4.95 |
| 154307 | GRIP MARKER TEXTLINER, yellow | 10 | 4005401543077 | £1.46 | £1.75 |
| 154328 | GRIP MARKER TEXTLINER pink | 10 | 4005401543282 | £1.46 | £1.75 |
| 154363 | GRIP MARKER TEXTLINER, green | 10 | 4005401543633 | £1.46 | £1.75 |
| 154315 | GRIP MARKER TEXTLINER, orange | 10 | 4005401543152 | £1.46 | £1.75 |
| 154304 | GRIP MARKER TEXTLINER, wallet of 4 | 5 | 4005401543046 | £5.84 | £7.00 |
| 154397 | GRIP MARKER TEXTLINER, blister, pink | 5 | 4005401543978 | £5.84 | £7.00 |
| 154398 | GRIP MARKER TEXTLINER, blister, yellow | 5 | 4005401543985 | £1.46 | £1.75 |
| 154340 | GRIP MARKER TEXTLINER, POS display, 40x assorted | 1 | 4005401543404 | £58.40 | £70.00 |
| 154907 | Refill 1549 for GRIP MARKER TEXTLINER, yellow | 6 | 4005401549079 | £3.40 | £4.08 |

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| Code | Article | Outer Qty | Barcode | rrp exc VAT 2012 £ | rrp inc VAT 2012 £ |
|---------------|--|-----------|----------------------|--------------------|--------------------|
| 154928 | Refill 1549 for GRIP MARKER TEXTLINER, pink | 6 | 4005401549284 | £3.40 | £4.08 |
| 154963 | Refill 1549 for GRIP MARKER TEXTLINER, green | 6 | 4005401549635 | £3.40 | £4.08 |
| 154915 | Refill 1549 for GRIP MARKER TEXTLINER, orange | 6 | 4005401549154 | £3.40 | £4.08 |
| 154350 | Promotion display GRIP MARKER TEXTLINER | 1 | 4005401543503 | £146.00 | £175.00 |
| 154307 | GRIP MARKER TEXTLINER, yellow | 24 | 4005401543077 | £1.46 | £1.75 |
| 154328 | GRIP MARKER TEXTLINER pink | 8 | 4005401543282 | £1.46 | £1.75 |
| 154363 | GRIP MARKER TEXTLINER, green | 12 | 4005401543633 | £1.46 | £1.75 |
| 154315 | GRIP MARKER TEXTLINER, orange | 8 | 4005401543152 | £1.46 | £1.75 |
| 154304 | GRIP MARKER TEXTLINER, wallet of 4 | 12 | 4005401543046 | £5.84 | £7.00 |
| 150350 | Promotion display GRIP MARKER „BAR“ | 1 | 4005401503507 | £256.58 | £307.90 |
| 150321 | GRIP MARKER PERMANENT, chisel tip, red | 2 | 4005401503217 | £1.63 | £1.95 |
| 150351 | GRIP MARKER PERMANENT, chisel tip, blue | 4 | 4005401503514 | £1.63 | £1.95 |
| 150363 | GRIP MARKER PERMANENT, chisel tip, green | 1 | 4005401503637 | £1.63 | £1.95 |
| 150399 | GRIP MARKER PERMANENT, chisel tip, black | 7 | 4005401503996 | £1.63 | £1.95 |
| 150304 | GRIP MARKER PERMANENT, chisel tip, wallet of 4 | 4 | 4005401503040 | £6.50 | £7.80 |
| 150421 | GRIP MARKER PERMANENT, round tip, red | 2 | 4005401504214 | £1.63 | £1.95 |
| 150451 | GRIP MARKER PERMANENT, round tip, blue | 4 | 4005401504511 | £1.63 | £1.95 |
| 150463 | GRIP MARKER PERMANENT, round tip, green | 1 | 4005401504634 | £1.63 | £1.95 |
| 150499 | GRIP MARKER PERMANENT, round tip, black | 7 | 4005401504993 | £1.63 | £1.95 |
| 150404 | GRIP MARKER PERMANENT, round tip, wallet of 4 | 4 | 4005401504047 | £6.50 | £7.80 |
| 153521 | GRIP MARKER FLIPCHART, chisel tip, red | 3 | 4005401535218 | £1.63 | £1.95 |
| 153551 | GRIP MARKER FLIPCHART, chisel tip, blue | 5 | 4005401535515 | £1.63 | £1.95 |
| 153563 | GRIP MARKER FLIPCHART, chisel tip, green | 2 | 4005401535638 | £1.63 | £1.95 |
| 153599 | GRIP MARKER FLIPCHART, chisel tip, black | 5 | 4005401535997 | £1.63 | £1.95 |
| 153504 | GRIP MARKER FLIPCHART, chisel tip, wallet of 4 | 4 | 4005401535041 | £6.50 | £7.80 |
| 153621 | GRIP MARKER FLIPCHART, round tip, red | 3 | 4005401536215 | £1.63 | £1.95 |
| 153651 | GRIP MARKER FLIPCHART, round tip, blue | 2 | 4005401536512 | £1.63 | £1.95 |
| 153663 | GRIP MARKER FLIPCHART, round tip, green | 5 | 4005401536635 | £1.63 | £1.95 |
| 153699 | GRIP MARKER FLIPCHART, round tip, black | 5 | 4005401536994 | £1.63 | £1.95 |
| 153604 | GRIP MARKER FLIPCHART, round tip, wallet of 4 | 4 | 4005401536048 | £6.50 | £7.80 |
| 158321 | GRIP MARKER WHITEBOARD, round tip, red | 4 | 400540158321 | £2.08 | £2.50 |
| 158351 | GRIP MARKER WHITEBOARD, round tip, blue | 4 | 400540158351 | £2.08 | £2.50 |
| 158363 | GRIP MARKER WHITEBOARD, round tip, green | 4 | 400540158363 | £2.08 | £2.50 |
| 158399 | GRIP MARKER WHITEBOARD, round tip, black | 4 | 400540158399 | £2.08 | £2.50 |
| 158304 | GRIP MARKER WHITEBOARD, round tip, wallet of 4 | 3 | 400540158304 | £8.33 | £10.00 |